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12 UNITED STATES DISTRICT COURT
 13 NORTHERN DISTRICT OF CALIFORNIA
 14 SAN FRANCISCO DIVISION

15 MARK OPPERMAN, ET AL.,
 16 Plaintiffs,
 17 v.
 18 PATH, INC., ET AL. ,
 19 Defendants.

Case No.: 13-cv-00453-JST

**GOWALLA, INC.’S MOTION TO
 DISMISS SECOND CONSOLIDATED
 AMENDED COMPLAINT**

Date: December 2, 2014
 Time: 2:00 p.m.
 Judge: Hon. Jon S. Tigar
 Ctrm: 9

THIS DOCUMENT RELATES TO:
Opperman v. Path, Inc.,
 Case No. 13-cv-00453-JST

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NOTICE OF MOTION AND MOTION TO DISMISS
SECOND CONSOLIDATED AMENDED COMPLAINT

TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on December 2, 2014, at 2:00 p.m., or as soon thereafter as available, in the courtroom of the Honorable Jon S. Tigar, located at 450 Golden Gate Avenue, San Francisco, California, 94102, Courtroom 9, Defendant Gowalla Inc. (“Gowalla”) will and hereby does move for an order dismissing Plaintiffs’ Second Conslidated Amended Complaint (the “SCAC”) pursuant to Rules 12(b)(1) and 12(b)(6) of the Federal Rules of Civil Procedure and Article III of the United States Constitution.

This Motion is based on this Notice of Motion and Motion, the Memorandum of Points and Authorities, the Court’s files in this action, the arguments of counsel, and any other matters that the Court may properly consider.

Dated: August 22, 2014

DHILLON & SMITH

By: /s/ Harmeet K. Dhillon
HARMEET K. DHILLON
KRISTA L. BAUGHMAN
Attorneys for Defendant Gowalla, Inc.

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MEMORANDUM OF POINTS AND AUTHORITIES

STATEMENT OF RELIEF SOUGHT

Gowalla seeks an order pursuant to Federal Rule of Civil Procedure, Rules 12(b)(1) and 12(b)(6) dismissing with prejudice Plaintiffs’ claims against Gowalla for lack of standing pursuant to Article III of the United States Constitution and for failure to state a claim upon which relief can be granted.

STATEMENT OF ISSUES TO BE DECIDED

1. Whether Plaintiffs have alleged an “injury-in-fact” sufficient to satisfy the case or controversy requirement for standing under Article III of the U.S. Constitution.
2. Whether Plaintiffs’ claim against Gowalla for invasion of privacy (intrusion upon seclusion) should be dismissed pursuant to Rule 12(b)(6).
3. Whether Plaintiffs’ claim against Gowalla for conversion should be dismissed pursuant to Rule 12(b)(6).

I. INTRODUCTION

Despite the mounting number of opportunities Plaintiffs have been given to plead injury-in-fact and viable claims against Gowalla, they again fail to do so with the allegations of the Second Consolidated Amended Complaint (“SCAC”), which is a pared-down version of Plaintiffs’ largely deficient Consolidated Amended Class Action Complaint (“CAC”) and which omits critical allegations upon which Plaintiffs’ prior claims depended for their success.

At all times relevant to the SCAC, Gowalla provided a free, location-based social network application (“App”) that allowed users to check in at areas in their local vicinity by using the App. Plaintiffs concede that they voluntarily downloaded Gowalla’s App and took advantage of its optional “Find Friends” through “Address Book” feature. Plaintiffs have withdrawn the allegation that Gowalla used their data for any purpose other than to provide services to Plaintiffs, at their request and instruction. Plaintiffs do not and cannot allege that any conduct on the part of Gowalla

1 has injured or damaged them in any way. In light of the facts and allegations pled, the claims
2 against Gowalla fail for several independent reasons.

3 First, Plaintiffs cannot demonstrate standing under Article III of the U.S. Constitution, as
4 they fail to identify any form of cognizable harm they incurred as a result of Gowalla's alleged
5 conduct. Conspicuously absent from the SCAC are any allegations that Plaintiffs actually sold,
6 transferred, licensed or allowed use of their address books prior to, or even following, Gowalla's
7 alleged misconduct, or that Gowalla retained, disclosed, de-privatized, manipulated, or otherwise
8 misused their address book data. Plaintiffs fail to allege that they have been deprived of any
9 property right or suffered any actual injury. Moreover, as Plaintiffs allege no constitutional
10 violation and no risk of future harm as a result of Gowalla's alleged conduct, this case is
11 distinguishable from other cases finding injury-in-fact in the context of invasion of privacy claims.

12 Second, Plaintiffs fail to state a cause of action for invasion of privacy, intrusion upon
13 seclusion. Plaintiffs concede that they explicitly consented to Gowalla's *viewing* of their address
14 books in order to find their friends among Gowalla's database, and do not allege whether or how
15 Gowalla's alleged uploading of that information exceeded this consent. In light of the advance
16 notice and consent pled, Plaintiffs do not have an objectively reasonable expectation of privacy in
17 their address books as to Gowalla. Further, Gowalla's alleged uploading of information that
18 Plaintiffs plainly allowed Gowalla to view is not highly offensive, particularly in the context of
19 Gowalla's operation of a free social networking App, at Plaintiffs' instruction. Nor is address book
20 information the type of highly sensitive information that has been held to give rise to an intrusion
21 claim. Gowalla's alleged conduct is simply not an intrusion upon seclusion, as that tort is
22 interpreted.

23 Third, Plaintiffs' attempt to salvage their failed conversion claim by alleging that the
24 converted property is Plaintiffs' "right to exclusive possession and control" of their address books,
25 rather than the address books themselves, also fails. SCAC, ¶262. Plaintiffs fail to plead facts
26 showing that their address books are capable of exclusive possession or control, or that they have a

1 legitimate claim to exclusivity, in light of the indisputable fact that the address books consist in
2 part of information belonging to third parties and are subject to sale, transfer, license or use by
3 those third parties, and others. Plaintiffs fail to allege that Gowalla dispossessed or excluded
4 Plaintiffs from any use of the contacts on their respective iDevices, given that Plaintiffs still retain,
5 and have always retained, those address books. Nor do Plaintiffs plead any damages they incurred
6 as a result of Gowalla’s alleged conduct, thereby eviscerating their conversion claim.

7 For the reasons discussed below, the SCAC must fail. As this is Plaintiffs’ fifth deficient
8 attempt at pleading their claims, and as any further amendments would certainly be futile, Gowalla
9 respectfully requests that the Court dismiss the SCAC without leave to amend.

10 II. FACTUAL ALLEGATIONS OF THE SCAC

11 At all times relevant to the SCAC, Gowalla provided a free, location-based social network
12 application (“App”) that allowed users to check in at areas in their local vicinity by using the App.
13 Plaintiffs acknowledge that they “recall using the Gowalla App, logging in and navigating within
14 the App to a ‘Find Friends’ menu screen, and being offered various options (including an option
15 entitled ‘Address Book’).” SCAC, ¶96, *see also* CAC ¶ 236; Order (Docket No. 471) p.44
16 (Plaintiffs allege that Gowalla “copied address books only after they prompted the user to “find
17 friends” who use the same app by scanning Plaintiffs’ address books). However, Plaintiffs further
18 allege that “without prior user consent, the Gowalla App uploaded iDevice address book data to
19 Gowalla or someone acting on its behalf.” SCAC, ¶ 94. The SCAC contains no allegations that
20 Gowalla used the address book information for any purpose other than to service Plaintiffs’
21 request, or shared that information with third parties, or that Gowalla continues to access, upload
22 and/or share Plaintiffs’ address book information.

23 The SCAC alleges that the address book data has independent value that reflects both the
24 effort required for the individual user to compile the data, and also its commercial value to third
25 parties. SCAC, ¶¶ 56, 58. According to Plaintiffs, the contact data is “of particular commercial
26 value to businesses engaged in profiting from and exploiting social media, including through

1 advertising.” *Id.*, ¶59. Plaintiffs allege that their ownership rights in their address books “include
 2 the exclusive right of possession and control, including exclusive right to sell, transfer, license or
 3 allow use of their address books,” and that Gowalla’s conduct deprived them of their right to
 4 exclusive possession and control of the information. *Id.*, ¶¶ 259, 262.

5 The SCAC alleges that Gowalla’s misappropriation of users’ address books “enabled the
 6 company to more rapidly grow its user base, avoid the costs of customer acquisition, enhance its
 7 social networking features, and increase the value of the company, among other benefits.” SCAC,
 8 ¶97. Plaintiffs allege that their injury “includes the deprivation of benefits and profits realized by
 9 the App Defendants as a result of their use of the wrongfully converted property.” *Id.*, ¶264.

10 III. LEGAL STANDARDS¹

11 To establish standing to sue under Article III of the U.S. Constitution, a plaintiff bears the
 12 burden of pleading facts sufficient to establish (1) an injury in fact, (2) that the injury was fairly
 13 traceable to the challenged conduct, and (3) that it is likely that a favorable decision will redress
 14 the injury. *Lujan v. Defenders of Wildlife*, 504 U.S. 555, 560-61 (1992). Rule 12(b)(1) requires
 15 dismissal where a plaintiff has not established standing under Article III. *Steel Co. v. Citizens for*
 16 *a Better Env’t*, 523 U.S. 83, 101-102 (1998).

17 Rule 12(b)(6) requires dismissal when a plaintiff fails to present a cognizable legal theory
 18 or to allege sufficient facts supporting a cognizable legal theory.² *Navarro v. Block*, 250 F.3d
 19 729, 732 (9th Cir. 2001). As the Supreme Court has emphasized, “labels and conclusions, and a
 20

21 ¹ This Court’s May 14, 2014 Order (“Order”) states that “[t]he Court has not identified any
 22 differences between Texas and California common law on the issues addressed in this Order, and
 23 therefore, for the sake of convenience, discusses only California law.” Docket No. 471, p.2, FN 3.
 As this Motion discusses a subset of the same issues addressed by the Order, only California law
 is discussed here.

24 ² It is beyond dispute that Gowalla is entitled to move to dismiss all claims alleged against it in the
 25 SCAC. *See, e.g., In re Sony Grand Wega KDF–E A10/A20 Series Rear Projection HDTV*
 26 *Television Litig.*, 758 F. Supp. 2d 1077, 1098 (S.D. Cal. 2010) (holding that defendant was free to
 move for dismissal of entire amended complaint, including claim that had already withstood a
 previous motion to dismiss).

1 formulaic recitation of the elements of a cause of action will not [survive a motion to dismiss],”
 2 and “courts are not bound to accept as true a legal conclusion couched as a factual allegation.”
 3 *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 555 (2007) (internal quotation marks and citation
 4 omitted). A court must disregard unreasonable inferences or legal characterizations. *Ashcroft v.*
 5 *Iqbal*, 556 U.S. 662, 677-81 (2009). After accepting the well-pleaded allegations, a court then
 6 determines whether a complaint alleges a “plausible” claim to relief. *Id.* “A claim has facial
 7 plausibility when the plaintiff pleads factual content that allows the court to draw the reasonable
 8 inference that the defendant is liable for the misconduct alleged.” *Id.* at 678. “Where a complaint
 9 pleads facts that are ‘merely consistent with’ a defendant’s liability, it ‘stops short of the line
 10 between possibility and plausibility of entitlement to relief.’” *Id.* (quoting *Twombly*, 550 U.S. at
 11 557).

12 IV. ARGUMENT

13 A. Plaintiffs Lack Standing To Assert Their Claims Against Gowalla

14 To meet the requirements of Article III, a plaintiff bears the burden of alleging facts
 15 sufficient to show that (1) “[she] has suffered an ‘injury in fact’ that is (a) concrete and
 16 particularized and (b) actual or imminent, not conjectural or hypothetical; (2) the injury is fairly
 17 traceable to the challenged action of the defendant; and (3) it is likely, as opposed to merely
 18 speculative, that the injury will be redressed by a favorable decision.” *Friends of the Earth, Inc. v.*
 19 *Laidlaw Envtl. Servs. (TOC), Inc.*, 528 U.S. 167, 180-81 (2000). A plaintiff fails to meet the
 20 standing requirements “[w]hen ‘[s]peculative inferences’ are necessary...to establish [the] injury.”
 21 *Johnson v. Weinberger*, 851 F.2d 233, 235 (9th Cir. 1988) (citation omitted).

22 In considering standing in connection with the CAC, the Court evaluated four theories of
 23 injury-in-fact and determined that two theories did not support standing. Order (Docket No. 471),
 24 pp. 38-41. First, the Court found that Plaintiffs could not establish standing through their prayer
 25 for injunctive relief because there was no realistic threat of repetition. *Id.*, p. 39. The same
 26 conclusion must be reached with respect to the SCAC, which alleges no threat of repetition.

1 Second, the Court found that Plaintiffs' allegations of interference with their property
2 rights in their address books were insufficient to establish standing because Plaintiffs failed to
3 allege any detail concerning their argument that their address books' value was diminished by
4 alleged misconduct. Order (Docket No. 471), p. 39. The same conclusion must be reached with
5 respect to the SCAC, which alleges no more specificity on the issue of diminishment of the value
6 of the address books. Plaintiffs fail to allege that they have been deprived of any property right or
7 suffered any actual, as opposed to utterly speculative, injury. While they allege that the address
8 books have "intrinsic, extrinsic and commercial value" and that Plaintiffs have been deprived of
9 the "exclusive right to sell, transfer, license, or allow use of their address books" (SCAC, ¶¶ 258-
10 59), they fail to allege that they have ever actually sold, transferred, or licensed their address
11 books, or have ever attempted to do so, or they intend to do so in the future. Plaintiffs' alleged
12 injury "rests on a hypothetical risk" of devaluation of the address books in the context of a
13 speculative future transaction, which cannot support standing. *Birdsong v. Apple*, 590 F.3d 955,
14 960 (9th Cir. 2009) (no standing where consumers of digital audio player claimed only that users of
15 the player had a potential risk for hearing loss, but not that consumers suffered or imminently
16 would suffer hearing loss from their use of the players); *see also Del Veccio v. Amazon, Inc.*, Case
17 No. 11-366, 2011 WL 6325910, at *3 (W.D.Wash. Dec. 1, 2011) (the theoretical possibility that
18 plaintiffs' information could lose value as a result of its collection and use by defendant was not
19 enough for the court to reasonably infer that such devaluation had actually occurred).

20 Plaintiffs claim that their injury "includes the deprivation of benefits and profits realized
21 by" Gowalla as a result of its alleged use of the address books, and that Gowalla has benefitted
22 because such use "enabled the company to more rapidly grow its user base, avoid the costs of
23 customer acquisition, enhance its social networking features, and increase the value of the
24 company, among other benefits." SCAC, ¶¶ 97, 262, 264. These allegations merely "point to the
25 dollars in [Gowalla's] pocket" and fail to allege that Plaintiffs lost dollars of their own, and are
26 insufficient to confer Article III standing. Order (Docket No. 471), p. 41, *citing In re Google, Inc.*

1 *Privacy Policy Litig.*, Case No. 12-cv-01382-PSG, 2013 WL 6248499, *5 (N.D. Cal. Dec. 3,
2 2013); *see also In re Google Inc. Cookie Placement Consumer Privacy Litig.*, Case No. 12-2358-
3 SLR, 2013 WL 5582866, at *3 (D. Del. Oct. 9, 2013) (holding that plaintiffs who alleged that
4 Google had wrongfully collected their personally identifiable information lacked Article III
5 standing because “plaintiffs [had] not sufficiently alleged that the ability to monetize their PII has
6 been diminished or lost by virtue of Google’s previous collection of it”); *LaCourt v. Specific*
7 *Media, Inc.*, Case No. 10-1256, 2011 WL 1661532 (C.D. Cal. Apr. 28, 2011) (finding that
8 plaintiffs did not “explain how they were ‘deprived’ of the economic value of their personal
9 information simply because their unspecified personal information was purportedly collected by a
10 third party” and, therefore, did not have standing).

11 Third, Plaintiffs do not plead any statutory claims against Gowalla, thus eliminating the
12 third theory of injury-in-fact that was considered by the Court. *See* Order (Docket No. 471), p. 40.

13 Accordingly, Plaintiffs’ injury-in-fact argument hinges on whether their invasion of
14 privacy claim presents a dispute the Court is permitted to adjudicate, which it does not, under the
15 facts alleged. The Court previously considered the cases of *Ruiz*, *Yunker and Leavitt*, all of which
16 found standing with respect to invasion of privacy claims, but these cases are materially
17 distinguishable from the instant case, in which no constitutional violation is alleged and where
18 Plaintiffs are not alleged to be at greater risk of future harm as a result of Gowalla’s alleged
19 conduct.

20 In *Ruiz v. Gap, Inc.*, 380 F. App’x 689 (9th Cir. 2010) (unpublished), the Ninth Circuit
21 found standing based on “[t]he possibility of future injury” or “[a] credible threat of harm,” where
22 plaintiff alleged, with support from an expert affidavit, that he was at greater risk of identity theft
23 because of the theft of a laptop computer that contained his social security number. *Id.* at 690-691.
24 By contrast, Plaintiffs do not allege any credible threat of harm or future injury to themselves
25 based upon Gowalla’s alleged uploading of the address books, particularly where Gowalla is not
26 alleged to have misused the information or transmitted it to any third parties, and where the conduct

1 is not alleged to be continuing. Plaintiffs fail to allege *any* potential future injury, much less on
 2 that would “present[] enough of a risk that the concerns of plaintiffs are real, and not merely
 3 speculative.” *Id.* at 691; *see also Clapper v. Amnesty International*, --- S. Ct. ----, 2013 WL
 4 673353, at *7 (“[W]e have repeatedly reiterated that threatened injury must be *certainly impending*
 5 to constitute injury in fact, and that allegations of *possible* future injury are not sufficient.”
 6 (internal quotations, citations and brackets omitted, emphasis in original)); *Yunker v. Pandora*
 7 *Media, Inc.*, Case No. 11-CV-03113 JSW, 2013 WL 1282980 (N.D. Cal. Mar. 26, 2013)
 8 (possibility of future harm insufficient to establish standing where plaintiff alleged app collected
 9 his personally identifiable information and “did not anonymize” it). Thus, the *Ruiz* case does not
 10 weigh in favor of a standing finding.

11 In *Yunker v. Pandora Media, Inc.*, Case No. 11-CV-03113 JSW, 2013 WL 1282980 (N.D.
 12 Cal. Mar. 26, 2013), standing was found based on alleged violations of plaintiff’s constitutional
 13 right to privacy, and the court held that “[t]he actual or threatened injury required by [Article III]
 14 may exist solely by virtue of statutes creating legal rights, the invasion of which creates
 15 standing...” *Id.* at *6 (internal citations omitted). As Plaintiffs do not allege that their
 16 constitutional or statutory privacy rights were invaded, standing does not exist under *Yunker*.

17 In *Citizens for Health v. Leavitt*, 428 F.3d 167 (3d Cir. 2005), cert. den’d 127 S. Ct. 43
 18 (2006), plaintiffs were found to have standing to challenge a “Privacy Rule” that allowed medical
 19 providers to use or disclose personal health information without patient consent, where summary
 20 judgment evidence showed “at least one individual plaintiff’s health information has been, or will
 21 imminently be, disclosed without her consent by private health care providers and drugstore
 22 chains, and that she and her family will avoid seeking medical care to prevent further disclosures
 23 of medical information without their consent.” *Id.* at 176 and n.9. By contrast, conspicuously
 24 absent in this case is any allegation that Gowalla has disclosed their address books to third parties
 25 or will do so in the future; that Gowalla continues to upload Plaintiffs’ information; that Plaintiffs
 26 have changed their course of conduct in any way (much less by refraining to partake in something

1 as critical as medical care) to prevent future alleged disclosures; or that *any harm* is imminently
 2 impending. Accordingly, *Leavitt* does not weigh in favor of an injury-in-fact finding here.

3 In *Ruiz*, *Yunker* and *Leavitt*, the alleged invasion of privacy either gave rise to a risk of
 4 imminent and serious future harm (risk of identity theft, disclosure of health information, lack of
 5 medical care) or was founded in a constitutional or statutory violation. Plaintiffs in this case fall
 6 far short of these standards. Plaintiffs also fail to establish standing for their conversion claim
 7 based on any injury to their property rights in their address books, as discussed above. Plaintiffs
 8 have not been deprived of any property rights because the digital address books on Plaintiffs'
 9 iDevices remain unaltered and available for Plaintiffs to use and view. *See FMC Corp. v. Capital*
 10 *Cities/ABC, Inc.*, 915 F.2d 300, 303–04 (7th Cir. 1990) (taking copy of information does not
 11 deprive owner of possession and, as such, is insufficient to state a claim for conversion).

12 Plaintiffs demonstrate no “personal stake in the outcome of the controversy as to assure
 13 that concrete adverseness which sharpens the presentation of issues upon which the court so
 14 largely depends,” and thus the SCAC must be dismissed with prejudice for lack of standing as to
 15 both claims against Gowalla. *Baker v. Carr*, 369 U.S. 186, 204 (1962).

16 **B. Plaintiffs Fail to State a Claim Under Rule 12(b)(6)**

17 **1) Invasion of Privacy: Intrusion Upon Seclusion**

18 To state a claim for intrusion under California law, a plaintiff must allege: (1) intrusion
 19 into a private place, conversation or matter, (2) in a manner highly offensive to a reasonable
 20 person, and (3) resulting harm to the plaintiff. *Shulman v. Group. W. Prods., Inc.*, 18 Cal. 4th 200,
 21 231 (1998), *citing* Restatement (Second) of Torts § 652B. Plaintiffs fail to state a claim for
 22 intrusion because they did not have a reasonable expectation of privacy in the information, and the
 23 alleged “intrusion” (if it can fairly be stated as such) was not sufficiently offensive.

24 **a. No Reasonable Expectation of Privacy**

25 The SCAC alleges that Gowalla uploaded the address book data to Gowalla or its agent
 26 “without prior user consent,” but concedes that the Gowalla Plaintiffs “each recall using the

1 Gowalla App, logging in and navigating within the App to a ‘Find Friends’ menu screen, and
2 being offered various options (including an option entitled ‘Address Book’). SCAC ¶¶ 94, 96; *see*
3 *also* CAC ¶ 236; Order (Docket No. 471) p.44 (Plaintiffs allege that Gowalla “copied address
4 books only after they prompted the user to “find friends” who use the same app by scanning
5 Plaintiffs’ address books). The SCAC does not allege that Gowalla made any representations
6 concerning how it would perform the “Find Friends” services once Plaintiffs selected this option.

7 It is beyond dispute that Plaintiffs explicitly consented to Gowalla’s *viewing* of their
8 address books, at the very least. Plaintiffs fail to plead that Gowalla’s alleged uploading of their
9 address books exceeded this consent, or that when Plaintiffs gave their consent to view the address
10 books, they reasonably believed that uploading would *not* be involved in Gowalla’s review
11 process. Indeed, in light of the purpose for which consent was given (i.e. Gowalla’s scanning the
12 contacts to find Plaintiffs’ friends within the Gowalla database), Plaintiffs’ argument that
13 uploading those contacts exceeded their consent makes little sense. *See, e.g., In re Yahoo Mail*
14 *Litig.*, 5:13-CV-04980, 2014 WL 3962824, at *9 (N.D. Cal. Aug. 12, 2014) (finding it
15 “implausible that users did not – after agreeing, based on the [Yahoo Terms of Service], to
16 Yahoo’s scanning and analysis of emails – realize that in order to engage in analysis of emails,
17 Yahoo would have to store the emails somewhere on its servers.”).

18 In light of the advance notice and consent pled, Plaintiffs do not have an objectively
19 reasonable expectation of privacy in their address books as to Gowalla. *See, e.g.,* Order (Docket
20 No. 471), p. 43, *citing Hill v. Nat’l Collegiate Athletic Assn.*, 7 Cal. 4th 1, 36 (1994) (advance
21 notice of an impending action and “the presence or absence of opportunities to consent voluntarily
22 to activities impacting privacy interests” may “create or inhibit reasonable expectations of
23 privacy.”); *Shulman*, 18 Cal. 4th at 232 (“[t]o prove actionable intrusion, the plaintiff must show
24 the defendant...obtained *unwanted access* to data about, the plaintiff.” (emphasis added)).

25 In a stark and critical departure from the allegations of the CAC, Plaintiffs no longer allege
26 that Gowalla made any use of their address books, other than to provide a service to Plaintiffs at

1 Plaintiffs’ request. Plaintiffs have wholly abandoned their allegations that Gowalla retained, kept,
 2 remotely stored, disseminated, or misused their information. (*Compare* CAC, ¶¶ 7, 239-240, *with*
 3 SCAC, ¶¶ 93-97.). Plaintiffs failure to plead these allegations moots the reasoning in the Court’s
 4 prior Order, in which the Court found that Plaintiffs’ consent was insufficient in light of the
 5 CAC’s allegations that Gowalla failed to disclose that its “app[] would not only scan their address
 6 books to determine whether their friends were using the same app, but then upload the address
 7 books to the app developer *for other purposes*.” (Order at 44:7–15.)

8 Even presuming that Plaintiffs’ consent was reasonably limited to Gowalla’s viewing of
 9 the address books only, that consent is sufficient to dismiss the intrusion on seclusion claim. *See*
 10 *Baugh v. CBS, Inc.*, 828 F.Supp. 745, 757 (N.D.Cal. 1993) (“consent is an absolute defense, even
 11 if improperly induced” in dismissing intrusion on seclusion claim); *Cobbs v. Grant*, 8 Cal. 3d 229
 12 (1972). In *Baugh*, a plaintiff gave her consent to entry of her home by television news reporters
 13 and to videotaping of her discussions, but claimed that she was led to believe that the footage
 14 would not be used commercially. *Baugh v. CBS, Inc.*, 828 F.Supp. 745. The court found that she
 15 had no remedy with regard to the subsequent news broadcasts of the videotape made at her home
 16 based upon intrusion of seclusion. *Id.* Pursuant to *Baugh*, because Plaintiffs consented to
 17 Gowalla’s review of their address books, the fact that those address books were also uploaded by
 18 Gowalla does not support an intrusion claim, even if Plaintiffs were not expressly aware that the
 19 uploading would occur. In light of Plaintiffs’ consent, they have failed to plead a reasonable
 20 expectation of privacy in their address books as to Gowalla.

21 **b. No Highly Offensive Conduct**

22 Gowalla’s alleged uploading of information that it was explicitly permitted to view was not
 23 highly offensive as required for an intrusion claim. Gowalla is not alleged to have used the address
 24 book data for its own purposes – a fact that this Court relied upon in denying the App Defendants’
 25 motions to dismiss the intrusion upon seclusion claim in the CAC. Order (Docket No. 471), p. 44.
 26 Using the Plaintiffs’ address book data for the intended and requested purpose of finding friends

1 within a social networking service, as Gowalla is alleged to have done, is routine commercial
2 behavior and certainly does not constitute an “egregious breach of social norms” of the type
3 required to support an invasion of privacy claim. *See Folgelstrom v. Lamps Plus, Inc.*, 195
4 Cal.App. 4th 986 (2011) (commercial uses of address information are “routine commercial
5 behavior” and are not “highly offensive” for the purposes of intrusion claims).

6 Even presuming that Plaintiffs’ consent extended only to Gowalla’s viewing of their
7 address books and ended abruptly where uploading was concerned, Gowalla’s uploading of the
8 address books, without more, was not highly offensive in the context of operating a social
9 networking App at Plaintiffs’ request and invitation. Plaintiffs do not even allege that had they
10 known the Gowalla App would upload their address books, they would not have given Gowalla
11 permission to “Find Friends” through the “Address Book” feature. Further, the SCAC fails to
12 allege that Gowalla made any misrepresentations regarding the social nature of its App or how the
13 App functions, nor is it alleged that Gowalla lied to Plaintiffs, or represented that Gowalla would
14 not upload the address books as part of the “Find Friends” and “Address Book” functions, or
15 obtained Plaintiffs’ consent through fraud.

16 Further, the address book data is not the type of highly sensitive information that has been
17 held to give rise to an intrusion claim. In cases finding an invasion of privacy where consent is
18 given for one purpose but is exceeded, a serious affront to human dignity is generally at issue. *See,*
19 *e.g., Sanchez-Scott v. Alza Pharm.*, 86 Cal.App.4th 365 (2001) (invasion of privacy where non-
20 medical personnel observed a breast examination, where patient’s consent was found reasonably
21 to extend only to medical personnel), *citing to De May v. Roberts*, 46 Mich.160 (1881) (invasion
22 of privacy where non-medical personnel observed a birth, where patient’s consent was found
23 reasonably to extend only to medical personnel). This is not such a case. Clearly, Plaintiffs’
24 human dignity is not jeopardized by Gowalla’s mere uploading of information that Plaintiffs
25 plainly allowed Gowalla to view.

1 The address book data at issue is indistinguishable from the types of personal identification
2 information that courts routinely hold as being insufficient to state a claim for intrusion. *See, e.g.,*
3 *Yunker*, 2013 WL 1282980 (collection of age, gender, and location); *In re iPhone Application*
4 *Litig.*, 844 F. Supp. 2d 1040, 1063 1075 (N.D. Cal. 2012) (collection of personal data and
5 geolocation information); *In re Google Android Consumer Privacy Litig.*, 2013 WL 1283238, at
6 *11 (N.D. Cal. Mar. 26, 2013 (collection of app activity); *see also Puerto v. Super. Ct.*, 158 Cal.
7 App. 4th 1242, 1253–54 (2008) (“[T]he requested information, while personal, is not particularly
8 sensitive, as it is merely contact information, not medical or financial details, political affiliations,
9 sexual relationships, or personnel information.”).

10 Whether an intrusion is highly offensive depends on “the degree of intrusion, the context,
11 conduct and circumstances surrounding the intrusion as well as the intruder’s motives and
12 objectives, the setting into which he intrudes, and the expectations of those whose privacy is
13 invaded.” *Miller v. Nat’l Broad. Co.*, 187 Cal. App. 3d 1463, 1483-84 (1986). Considering the
14 totality of the circumstances in this case, including the social networking function that Plaintiffs
15 expressly asked Gowalla to perform to connect them to their friends, it is clear that the nature of
16 the intrusion is not “highly offensive.” Moreover, as discussed above, Plaintiffs fail to allege any
17 damage or injury sustained as a result of the alleged uploading. Accordingly, Plaintiffs fail to state
18 a claim for invasion of privacy, intrusion on seclusion.

19 **2) Conversion**

20 To establish a claim for conversion, Plaintiffs must show (1) ownership or right to
21 possession of property, (2) wrongful dispossession of the property right, and (3) damages. *G.S.*
22 *Rasmussen & Assoc., Inc. v. Kalitta Flying Serv., Inc.*, 958 F.2d 896, 906 (9th Cir. 1992). This
23 Court has already determined that Plaintiffs previously failed to allege that Gowalla had
24 dispossessed or excluded Plaintiffs from any use of the contacts on their respective iDevices,
25 given that Plaintiffs still retain, and have always retained, those address books. As the Court noted
26 in its Order, “In cases where the alleged converter only has a copy of the owner’s property and the

1 owner still possesses the property itself, the owner is in no way being deprived of the use of his
2 property.” Order (Docket No. 471), p. 40 fn 22; citing *FMC Corp. v. Capital Cities/ABC, Inc.*, 915
3 F.2d 300, 303–04 (7th Cir. 1990). Plaintiffs again fail to make this critical allegation, and their
4 conversion claim again fails on standing grounds.

5 In an effort to circumvent this fatal flaw in their conversion argument, Plaintiffs attempt to
6 reframe the “property” at issue as Plaintiffs’ “exclusive right to sell, transfer, license or allow use
7 of their address books,” rather than as the address books themselves. SCAC ¶ 259. In essence,
8 Plaintiffs add the word “exclusive” to their previous allegation that they had the “right to set terms
9 and compensation for any allowed use of their iDevices” (CAC, ¶ 644), in an attempt to transform
10 their claim. This attempt fails.

11 “Courts have traditionally refused to recognize as conversion the unauthorized taking of
12 intangible interests that are not merged with, or reflected in, something tangible.” *Fremont Indem.*
13 *Co. v. Fremont General Corp.*, 148 Cal.App.4th 97, 119 (internal citations omitted). The Ninth
14 Circuit has recognized that intangible property is subject to the tort of conversion only in limited
15 circumstances: “[1] First, there must be an interest capable of precise definition; [2] second, it
16 must be capable of exclusive possession or control; and [3] third, the putative owner must have
17 established a legitimate claim to exclusivity.” *Kremen v. Cohen*, 337 F.3d 1024, 1030–31 (9th Cir.
18 2003) (internal citation omitted).

19 In *Kremen*, in finding that an internet domain name was a form of intangible property
20 sufficient for a conversion claim against a registrar, the Ninth Circuit held that registrants have a
21 legitimate claim to exclusivity because “[r]egistering a domain name is like staking a claim to a
22 plot of land at the title office,” and “informs others that the domain name is the registrant’s and no
23 one else’s.” *Kremen v. Cohen*, 337 F.3d at 1030. In other cases recognizing conversion of an
24 intangible property right, the right at issue is one that is indisputably capable of exclusive control
25 and is within the legitimate and exclusive control of one party. See, e.g., *DIRECTV, Inc. v.*
26 *Pahnke*, 405 F.Supp. 1182, 1189 (E.D. Cal. 2005) (conversion of encrypted satellite broadcasting

1 programming offered to customers by DIRECTV); *A&M Records, Inc. v. Heilman*, 75 Cal.App.3d
2 554 (1978) (conversion claim exists where defendant sold records duplicated from recordings
3 manufactured and owned by plaintiff); *G.S. Rasmussen & Associates, Inc. v. Kalitta Flying*
4 *Service*, 958 F.2d 896 (9th Cir. 1992) (wrongful disposition of intangible property right in federal
5 regulatory permit may constitute conversion); *Don King Productions/Kingvision v. Lovato*, 911
6 F.Supp.419 (N.D. Cal. 1995) (denied motion to dismiss conversion claim alleging exclusive
7 proprietary rights to distribute, promote and exhibit a TV program in California).

8 Plaintiffs fail to state a claim for conversion because they fail to plead facts showing that
9 their address books are capable of exclusive possession or control, or that Plaintiffs have a
10 legitimate claim to exclusivity. The third party contact information contained in Plaintiffs' address
11 books is not capable of exclusive possession or control, as such information could be sold,
12 transferred, licensed or used by those third parties (and countless others who also have that
13 information) at any time. Courts routinely dismiss conversion claims premised on the copying of
14 personal information because such intangible property is not capable of exclusive possession or
15 control. *See, e.g., In re iPhone Application Litig.*, 844 F. Supp. 2d at 1075 (dismissing conversion
16 claim with prejudice because "it is difficult to see how [plaintiffs' PII] is capable of exclusive
17 possession or control"); *Yunker*, 2013 WL 1282980, at *17 (dismissing conversion claim because
18 plaintiffs' PII is not capable of exclusive possession or control).

19 Plaintiffs cannot establish a legitimate claim to exclusivity concerning the use of a
20 compilation of information that consists of, in large part, non-confidential information about other
21 people, and that is capable of being copied and uploaded. This case is distinguishable from those
22 cited above, which involve property rights that belong exclusively to one party, either through
23 unique registration of the property or by virtue of a party's ownership of identifiable content
24 underlying the interest, and where deprivation of those property rights gave rise to clear harm.

25 In addition, Plaintiffs fail to allege that they incurred any damages or were deprived of
26 value by virtue of Gowalla's alleged interference with their "exclusive right of possession and

1 control” over the address books, particularly where the SCAC does not allege that Plaintiffs have
2 ever sold, transferred, licensed or allowed use of their address books for any monetary gain or
3 other benefit, or that they will do so in the future. Plaintiffs cannot meet the elements of the claim
4 of conversion of intangible property rights, and this claim fails as against Gowalla.

5 **V. CONCLUSION**

6 For the foregoing reasons, and because any further amendment by Plaintiffs of their
7 allegations would be futile, Gowalla respectfully requests that the Court dismiss Plaintiffs’ claims
8 against Gowalla, without leave to amend.

9
10 Respectfully submitted,

11 Date: August 22, 2014

DHILLON & SMITH

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